



JOS FUCHS

CONTACT

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PERSONAL

Full name:

Joseph Wilhelmus Maria Fuchs

Date of birth:

12 - 01 - 1965

Marital status:

Married to Monique Heffels

Children:

Rinke (f; 2001), Sil (m; 2003),
Tibbe (m; 2005), Mirre (f; 2007)

STRENGTHS

- Team builder
- Team player
- People developer
- Change manager
- New Business System set up
- Guest lectures 'Forecasting / Standard Costing' (Bachelor students, Zuyd Hogeschool)

ENERGY LEAKAGES

- Power
- Political games / hidden agendas
- Inconstancy

PROFILE

An experienced financial, social engaged, and friendly person who is genuinely interested in people. Who strives bringing together both companies' as well as personal objectives. Who connects people and strives for teamwork. Who believes that this creates new initiatives to bring the business to a higher level. Who embraces valuable change and has a good sense of humor.

WORK EXPERIENCE

OCI Nitrogen, 03/24 - 12/24

Project Lead Sitech Beyond

- Picture and improve where possible and necessary OCI-Sitech manufacturing processes and responsibilities;
- Picture and improve where possible financial transactions between Sitech and OCI;
- Support in implementing SAP - Plant Maintenance Module

OCI Nitrogen, 01/22 - 02/24

Finance Lead Core Team Project Fuse and Global Process Owner (GPO) for Business Control Module

- Project Fuse contains the OCI worldwide implementation of SAP/4 (S/4) Hana;
- Coordinate the Finance part of this role for OCI Nitrogen;
- Develop and agree upon a global set up and implementation of the Business Control Model.

OCI Nitrogen, 03/2011 - 01/2022

Senior Business Controller Fertilizers & Logistics

- Forecasting, Margin Analysis, Business cases, Project management (SAP BPC Implementation), Business Plan;
- Jointly set up and part of MT Spanish joint venture;
- Introduced SAP BPC and built a business case for Robotic Process Automation (RPA) within Finance.

PQ Silicas, 04/2009 - 02/2011

Area Controller Eijsden/Maastricht/Winschoten/Lamotte(Fr.)

- 4 direct reports, 8 indirect reports;
- Financial Analysis, Forecasting, Margin Analysis, Capital proposals, Project management, Heading IT Department.

Crosfield (ICI; Ineos Silicas; PQ Silicas), 10/1999 - 03/2009

Management Accountant / Controller

- 3 direct reports, 7 indirect reports;
- Financial Analysis, Forecasting, Margin Analysis, Capital proposals, Project management, Heading IT Department, and Purchasing (1 fte).

LANGUAGES

- Dutch + Limburgs (native)
- English (Very good)
- French (Good)
- German (Good)
- Spanish (Basics)

CHARACTERISTICS

- People manager
- Connector
- Ambassador
- Authentic
- Social engaged (vice president Church board; president yearly pilgrim for blind people; several other board functions)

VALUES & BELIEFS

- Honesty
- Reliability
- Integrity
- Help those in need

HOBBIES

- Family
- Traveling
- Walking
- Skiing
- Cycling
- Gardening
- Small Vineyard and wine making
- Writing and performing carnavallistic songs & sketches

IT KNOWLEDGE

- **ERP:** Have been working with SAP and on SAP Projects since 1988; Good conceptual knowledge of SAP ECC and BPC.
- **HFM (Hyperion):** Basic knowledge based on short history of working with HFM.
- **Excel:** Average to Good knowledge.

Crosfield (Unilever; ICI), 04/1996 - 09/1999

Head Financial Accounting

- 5 reports;
- Month end, Manufacturing Accounting, Management Accounting, Financial and Fiscal Accounting;
- Member of the SAP implementation team via the ASAP-method (live in 6 months)!

DSM Industrieterrein Beheer, 04/1993 - 03/1996

Product Controller

- 3 reports;
- Set up new organization, implement SAP, Forecasting, Month end, Management Accounting, Fiscal Accounting.

DSM Limburg BV, 01/1991 - 03/1993

- Consolidation, Annual Accounts and Fiscal Accounts DSM Limburg BV.

DSM Central Maintenance, 08/1986 - 12/1990

Clerk

- Monthly Report, SAP system set up.

EDUCATION

Maastricht University - Study Business Administration

2024-2025

Gaandeweg - Study Ritueel Begeleider

2024-2025

Zuyd Hogeschool - Course Sustainable Business: Multiple Value Creation

2024

Maastricht University - Study Business Controller

2019-2020

Papers:

- Revisit Fertilizer Business Model: according to Canvas Business Model Methodology
- Set up RPA (Robotic Process Automation) Plan within Finance and Project Proposal

Treasury NIVE (Qualified Treasurer)

1998 - 1999

HOFAM NIVE (Qualified Controller)

1990 - 1992

Technical Financial Education - HEAO Bedrijfseconomie (Bachelor)

1983 - 1986, Sittard

Bisschoppelijk College Sittard - Atheneum A (Secondary School)

1977 - 1983

Sint Nicolaasschool Guttecoven (Primary School)

1969 - 1977